| November 4, 1965 |
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| Mr. John S. Earman |
| 2430 E Street, N.W. |
| Washington, D.C. |
| Dear Mr. Earman: |
| Please accept my thanks for a most interesting afternoon with you, Col. White, and Mr. Bannerman last Thursday. I appreciate your taking time from your busy schedule to discuss your procurement survey with me and am most indebted to you for a very pleasant luncheon. |
| Pursuant to our conversation, we will be pleased to submit a proposal to assist you with your current procurement survey. I have forwarded to Mr. Bannerman the names of four men whom I believe could contribute significantly to the survey. Three of these men have current top secret clearances or have had them within the past year. If these men have the necessary credentials, they can be assigned to your project as soon as they are needed. |
| Again, may I thank you for your hospitality on Thursday. We are all looking forward to a most interesting and pleasant association with you. |
| Sincerely, |
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| Managing Partner |
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